

**\* Stereotypical inferences prevail even after defeating pre-verbal context \* due to linguistic salience bias affecting irregular polysemy processing**

How, and how strongly, do default comprehension inferences shape verbal reasoning?  
When do they lead to fallacies?

**FOCUS:** When and why does the linguistic salience of *senses of irregular unbalanced polysemes* unduly influence inferences and lead to *fallacious inferences*?

The *linguistic salience bias hypothesis* specifies conditions where subordinate uses of irregular unbalanced polysemes trigger defeasible default inferences that are supported only by the dominant sense but influence further cognition regardless

**Appearance verbs**

'look', 'appear', 'seem' are polysemous

**(a) Belief attribution (dominant)**

- attributes beliefs to patients (Brogaard, 2013; 2014)

**'Jack appears dirty to Cath' ~ Cath believes that Jack is dirty**

**(b) Phenomenal (subordinate)**

- describes viewers' subjective experience
- cancels belief-implications (Ayer, 1956/90; Maud, 1986)
- e.g. *Under red light, white lab coats seem reddish* (Fischer, Engelhardt, & Sytsma, 2021)

**Hypothesis: Inappropriate belief inferences from phenomenal uses of appearance verbs**

**Processing**

- **Retention/suppression strategy** (Giora 2003): doxastic patient features initially activated as part of the dominant situation schema (Rumelhardt 1980) need to be suppressed
- **Linguistic salience bias**

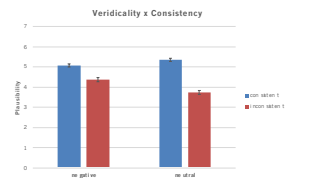
► H1: Suppression will remain incomplete and people will make belief inferences from appearance verbs, even where pre-verbal contexts invite phenomenal readings from the start

**RESEARCH QUESTIONS**

RQ1: Will the subordinate use also trigger the inference of interest where the disambiguating context *comes first*, and invites the subordinate interpretation *from the start*?

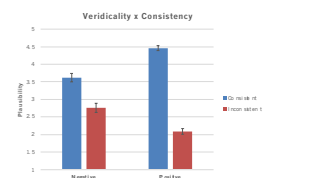
RQ2: And, if so, will this inference still be strong enough to influence subsequent judgment and reasoning?

**STUDY 1: PLAUSIBILITY**



Veridicality x consistency interaction  
MEs: veridicality & consistency

**STUDY 2: PLAUSIBILITY**



Veridicality x consistency interaction  
ME: consistency

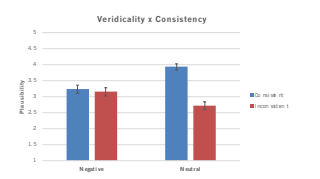
**STUDY 2: RE-READING TIMES**

consistency effects (INCON > CON) in 3 regions of interest (source verb, source object, conflict adjective)

**STUDY 3: RE-READING TIMES**

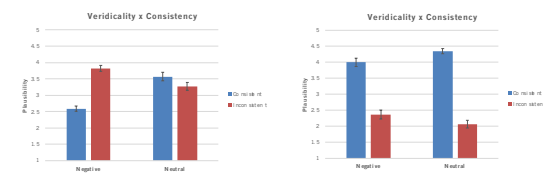
consistency effects (INCON > CON) in 3 regions of interest (source verb, source object, conflict adjective) main effect of group in the source regions (verb & adjective), from which the inappropriate inference originates (correct responders > biased responders)

**STUDY 3: PLAUSIBILITY (WHOLE)**



No difference in the negative condition  
→ whole sample masking two different response patterns

**STUDY 3: PLAUSIBILITY (2 GROUPS)**



ME: consistency  
Veridicality, consistency and group interaction

**CORRECT RESPONDERS (N=26)**  
Criterion: CON ≤ INCON in Negative

**BIASED RESPONDERS (N=22)**  
Criterion: CON > INCON in Negative

**GROUP DIFFERENCES**

- \* no similar group differences in Exp. 2 (only 4/45 correct responders)
- \* Re-analysis of Exp. 1 shows the same two response patterns from Exp. 3 (64 correct responders; 111 biased responders)

→ the neutral items are the most difficult to judge acting as reflection prompts  
→ relevance of individual differences in reflectiveness (Frederick 2005) and inhibition (Hasher et al. 2007)

**METHODS**

**Participants** English native Undergraduates: **Study 1:** n= 175 (prolific) | **Study 2:** n=45 **Study 3:** n=48 (UEA Psychology)  
**Experimental procedure** Plausibility task + Eye tracking study with cancellation paradigm, in EyeLink 1000 (Exp. 2&3)

**Design** Within-subjects 2x3x2: veridicality in S1 x verb in S2 x s-consistency in S3

**Veridicality (viewing condition):** Study 1 & 3 : negative vs neutral Study 2: negative vs positive

**Verb:** look / appear / seem

**S(tereotype)-consistency:** s-consistent vs. s-inconsistent

**Materials** Participants read 96 three-sentence items (48 critical; 48 fillers) normed and controlled for length and word frequency in regions of interest, across conditions:

Negative (non-veridical)	Positive (veridical)	Neutral
The fishing rod was immersed in the water. The rod looked bent to the fisherman. He thought it was bent / straight.	The visitor stood in front of the house entrance. He appeared tall to the host. She believed he was tall / short.	The lighting in the room was odd. The hostess's dress seemed blue to Hannah. She thought it was blue / green.

**Measures**

Fixation times in 5 regions of interest; plausibility ratings on a 5-point Likert scale

**The vessels waited far out at sea.<sup>1</sup> They looked<sup>2</sup> small<sup>3</sup> to Eve<sup>4</sup>. She thought they were small / big<sup>5</sup>.**

<sup>1</sup>Pre-verbal context

<sup>2</sup>Source verb

<sup>3</sup>Source adjective

<sup>4</sup>Source object

<sup>5</sup>Conflict adj

**PREDICTIONS**

- 1) Higher rereading times for source [2-4] or conflict [5] regions in stereotype-inconsistent items than in stereotype-consistent counterparts, even where pre-verbal contexts specify non-veridical viewing conditions. (INCON > CON)
- 2) Lower plausibility ratings for s-inconsistent than s-consistent items, even for items with non-veridical pre-verbal contexts. (INCON < CON)

**Our predictions were borne out**

- (1) Provides evidence that the inference is triggered and (2) that the inference persists to influence subsequent judgments

**LINGUISTIC SALIENCE BIAS** (Fischer & Engelhardt, 2016, 2017a, 2017b, 2019, 2020, in press; Fischer & Sytsma, 2021; Fischer et al., 2021a, 2021b, 2022)

- When
- i. **[Salience imbalance]** one sense of a polysemous word has far higher linguistic salience than all others,
  - ii. the **retention/suppression strategy** is used to interpret utterances with a subordinate use,
  - iii. and **some**, not all, **features** associated with the dominant sense are **relevant** for interpreting the subordinate use,
- Then
1. contextually inappropriate stereotypical inferences supported by dominant sense are triggered by the subordinate use and
  2. influence further judgment and reasoning

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**FINDINGS AND CONCLUSION**

**RQ1: Evidence from re-reading times: subordinate (phenomenal) uses of appearance verbs trigger default (belief) inferences that are supported only by their dominant sense, even when pre-verbal contexts invite subordinate interpretation from the start**

**RQ2: Evidence from plausibility ratings: these contextually inappropriate and epistemically deviant automatic inferences influence further cognition, though this is mitigated by reflection prompts**

► Future directions: x-phi research on individual differences on reflectiveness and inhibition